

PRIDE WINNIPEG FESTIVAL INC.
STATEMENT OF OPERATIONS

	Year Ended August 31, 2016	Year Ended August 31, 2015	September 1-30, 2016
REVENUE			
Sponsorship	\$ 73,921.43	\$ 60,823.22	\$ -
Beer and Beverage Sales	53,599.80	46,435.67	-
Parade Entry Fee	17,902.00	6,760.58	-
Fundraising Income	11,062.32	6,962.86	-
Concession Fee	8,225.00	6,850.00	-
Merchandise	7,486.65	3,759.00	-
PrideMART	5,814.75	6,834.69	-
Pride Guide Ad Sales	5,740.00	11,297.20	1,099.00
Donation	5,128.15	4,725.41	-
Dance Party Ticket	4,923.00	21,420.00	-
Special Event Tickets	4,531.00	3,032.00	-
Membership Dues	300.00	220.00	-
Other Income	535.24	615.17	-
Pride North of 55 Income	-	28,261.70	-
TOTAL REVENUES	\$ 199,169.34	\$ 207,997.50	\$ 1,099.00
EXPENSES			
Equipment Rental	\$ 48,031.39	\$ 45,770.51	\$ -
External Labour	23,031.77	20,899.25	-
Food and Beverage	19,175.06	18,574.22	1,073.78
Performers	18,315.19	26,554.61	-
Marketing	14,785.41	15,945.28	-
Site Fees	7,815.43	5,200.47	-
Dues and Subscriptions	6,319.57	4,602.67	487.01
Insurance	6,100.92	5,954.50	-
Point of Sale System	5,582.45	-	-
Staff Expenses	5,518.11	2,297.42	290.15
Fundraising Expense	5,453.99	4,022.89	-
Bank Charges	3,688.84	2,012.32	169.25
Stationery and Printing	3,474.72	1,310.51	83.33
Licenses and Permits	3,257.15	2,885.53	-
Supplies	2,572.64	2,964.90	130.57
Rent or lease payments	1,618.05	1,531.99	257.32
Conference	1,380.78	-	-
Accessibility	1,228.50	-	-
Legal and Professional Fees	1,218.06	50.00	1,348.20
Media and Communications	857.35	574.86	-
Volunteer Appreciation	822.71	-	-
Theme Launch	799.32	-	-
Annual General Meeting	646.56	-	-
Technology	315.27	91.34	-
Charitable Contributions	150.00	1,454.26	-
Pride North of 55 Expenses	-	33,101.64	-
TOTAL EXPENSES	\$ 182,159.24	\$ 195,799.17	\$ 3,839.61
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES	\$ 17,010.10	\$ 12,198.33	\$ (2,740.61)