

**Pride Winnipeg Festival Inc.**  
**Income Statement**  
September 2012 - August 2013

	<b>Total</b>
<b>Income</b>	
Beer and Beverage Sales	19,726.24
Concession Fee	3,327.01
Dance Party Ticket	30,208.05
Donation	5,428.98
Merchandise	5,342.00
Parade Entry Fee	3,500.36
Pride Guide Ad Sales	10,498.00
Raffle/Auction Tickets	1,788.00
Refunds	
Concession	-267.02
Parade Entry Fee	-61.00
Pride Guide Ad	-75.00
<b>Total Refunds</b>	<b>-\$ 403.02</b>
Special Event Tickets	3,885.97
Sponsorship	37,758.02
<b>Total Income</b>	<b>\$ 121,059.61</b>
<b>Gross Profit</b>	<b>\$ 121,059.61</b>
<b>Other Income</b>	
Income	282.03
Interest earned	10.82
Reimbursed Expenses	21,015.70
<b>Total Other Income</b>	<b>\$ 21,308.55</b>
<b>Expenses</b>	
<b>2014 FCP Conference</b>	
Hotel Expenses	
Food and Beverage	1,000.00
<b>Total Hotel Expenses</b>	<b>\$ 1,000.00</b>
<b>Total 2014 FCP Conference</b>	<b>\$ 1,000.00</b>
Bank charges	821.79
Charitable Contributions	1,500.00
Commissions and fees	25.00
Dues and Subscriptions	1,388.80
Entertainment	
Dance Party Entertainment	8,404.06
Forks Festival Entertainment	20,745.15
<b>Total Entertainment</b>	<b>\$ 29,149.21</b>
<b>Equipment Rental</b>	
Communications and Media Equipment Rental	
Out + About	81.76
<b>Total Communications and Media Equipment Rental</b>	<b>\$ 81.76</b>
Dance Party Equipment Rental	
A/V	7,544.88
Decor	1,396.44
Photography	749.00
Transportation	69.45

<b>Total Dance Party Equipment Rental</b>	<b>\$ 9,759.77</b>
<b>Forks Festival Equipment Rental</b>	
A/V	11,263.95
Environment and Waste Management	2,564.14
Infrastructure	20,030.29
Transportation	1,093.48
Youth Entertainment	2,152.50
<b>Total Forks Festival Equipment Rental</b>	<b>\$ 37,104.36</b>
<b>Parade and Rally Equipment Rental</b>	787.50
<b>Special Event Equipment Rental</b>	1,115.52
<b>Total Equipment Rental</b>	<b>\$ 48,848.91</b>
<b>External Labour</b>	
<b>Dance Party Labour</b>	
Dancers	775.00
Security	720.00
Technicians	250.00
<b>Total Dance Party Labour</b>	<b>\$ 1,745.00</b>
<b>Forks Festival Labour</b>	
Security	5,184.00
<b>Total Forks Festival Labour</b>	<b>\$ 5,184.00</b>
<b>Total External Labour</b>	<b>\$ 6,929.00</b>
<b>Food and Beverage</b>	
<b>Dance Party Food and Beverage</b>	6,498.12
<b>Forks Festival Food and Beverage</b>	
Beer and Beverage	3,908.38
Entertainment	336.48
Volunteer	306.16
<b>Total Forks Festival Food and Beverage</b>	<b>\$ 4,551.02</b>
<b>Special Events Food and Beverage</b>	212.60
<b>Total Food and Beverage</b>	<b>\$ 11,261.74</b>
<b>Insurance</b>	3,210.00
<b>Legal and professional fees</b>	
Corporate Fees	25.00
SOCAN	174.79
Tech Fees	78.66
Wire Transfer Fees	60.00
<b>Total Legal and professional fees</b>	<b>\$ 338.45</b>
<b>Licenses and Permits</b>	
Forks Festival Licenses and Permits	500.00
Parade Licenses and Permits	4,515.48
<b>Total Licenses and Permits</b>	<b>\$ 5,015.48</b>
<b>Marketing</b>	
Advertising	3,261.50
Graphics	500.00
Merchandise	6,407.43
Packages	432.76
Pride Guide	6,727.35
Signage	2,246.72
<b>Total Marketing</b>	<b>\$ 19,575.76</b>
<b>Office expenses</b>	155.55
<b>Promotional</b>	14.56
<b>Site Fees</b>	

Dance Party Site/Venue Fees	2,000.00
Forks Festival Site Fees	3,150.00
Other Site/Venue Fees	483.00
<b>Total Site Fees</b>	<b>\$ 5,633.00</b>
<b>Staff Expenses</b>	
Conference	6,826.78
Food and Beverage	2,095.08
Phone	239.99
Shirts and Tags	935.73
Transportation	209.40
<b>Total Staff Expenses</b>	<b>\$ 10,306.98</b>
Stationery and printing	542.78
<b>Supplies</b>	
Dance Party Supplies	256.26
Forks Festival Supplies	156.71
Parade and Rally Supplies	352.24
Special Events Supplies	818.23
Volunteer Supplies	140.79
<b>Total Supplies</b>	<b>\$ 1,724.23</b>
<b>Total Expenses</b>	<b>\$ 147,441.24</b>
<b>Other Expenses</b>	
Miscellaneous	548.60
<b>Total Other Expenses</b>	<b>\$ 548.60</b>
<b>Profit</b>	<b>-\$ 5,621.68</b>

Approved by the Board of Directors on November 13th, 2013